

## **Covering standardized composite components and customer-specific products CG TEC and Refitech sign strategic partnership agreement**

**Ningbo, China, 9 October 2018** - During a working visit to Refitech's production facilities in Ningbo, China, Oliver Kipf, CEO of CG TEC and Arthur Cooijmans, CEO of Refitech, signed a strategic partnership agreement. Under the agreement CG TEC will act as a representative for all Refitech products in Germany, Austria and Switzerland, and expand its portfolio with 3D shaped products. In turn Refitech will represent CG TEC in the Benelux market and also take up the latter's high precision pulltrusion tubes, (endless) rods and assemblies in its catalogue.

### **Shared values**

'CG TEC and Refitech started working together in 2016,' says Arthur Cooijmans. 'Since then our cooperation has further strengthened and resulted in several successful projects. This included having a shared stand at this year's JEC show in Paris, giving visitors a first glimpse of our joined plans for the future.'

'We share the same values when it comes to innovation and customer focus,' adds CG TEC's Oliver Kipf. 'Under the agreement we want to create further synergy by developing both customer-specific and standard available products together. Through the combination of the technology and expertise available in both companies we can offer the best customer's solution. This partnership offers benefits for all parties involved and ensures further growth and new opportunities in supporting our customers in the machinery construction, medical equipment, mechatronics, UAV systems, defence, robotics, cable technology and infrastructure sectors.'

In the run-up to the agreement production teams from the Refitech and CG TEC paid each other a visit, in order to better understand the specific processes and technologies used in both companies when fabricating parts and components. The visit to Ningbo by CG TEC's Oliver Kipf was also part of this getting to know each other. It seemed only fitting to have the signing ceremony on site, as the partnership will give CG TEC exclusive access to Refitech's Chinese production capabilities.

### **First Success**

One of the first shared products is a range of carbon fibre pull-winding tubes, for which a dedicated production line was set up earlier this year. The first customer specific tubes are already delivered,

while the next step is to produce a range of standardized lengths and diameters and offer them online through the CarbonWebshop and CarbonScout websites. Also the first projects using customer-specific 3D parts have been successfully launched with CG TEC customers.

With the cooperation agreement signed, Refitech and CG TEC now aim to further expand their network, by inviting strategic distribution partners in Europe to join the partnership. Says Oliver Kipf: 'Ideally we want to create a pan-European platform of like-minded composite related companies and we gladly invite them to explore our joint possibilities'.

### **About Refitech**

Refitech specialises in engineering and producing industrial composite components. The company was founded in 1989 and provides composite solutions for several markets including industrial automation, UAV systems, medical equipment and marine systems. Services include composites engineering, prototyping, series production, including parts and components assembly, and CNC milling, while Refitech's standard tubes and connectors can be purchased directly online. In addition to its headquarters in Waalwijk, the Netherlands, Refitech has its own production facilities in Ningbo, China. For more information: [www.refitech.nl](http://www.refitech.nl).

### **About CG TEC GmbH**

CG TEC GmbH from Spalt in Bavaria was founded in 1996 and now has over 50 employees. The focus is on the development, production and sale of cables, rods, tubes and plates made of CFRP carbon, glass fibre and basalt fibre. CG TEC's products are used everywhere where low weight, high strength, corrosion resistance and longevity are required. Also Individual cables made of glass fibre, basalt fibre and also carbon fibre belong to the company's specialties. For more information: [www.cg-tec.de](http://www.cg-tec.de).

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### **Image 1**



### **Caption**

During a working visit to Refitech's production facilities in Ningbo, China, Oliver Kipf, CEO of CG TEC and Arthur Cooijmans, CEO of Refitech, signed a strategic partnership agreement. (Source: Refitech)

## Image 2



### Caption:

One of the first joined CG TEC - Refitech products is a range of pull-winding tubes, for which a dedicated production line was set up in China. (Source: CG TEC)

### Note for editors (not for publication)

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